



Press Release

FOR IMMEDIATE RELEASE

Q10 Kinghorn, Driver, Hough & Co. Secures \$82.8 Million Permanent Financing for Class “A” Industrial Portfolio with Great West Life & Annuity

San Antonio, TX / February 9, 2012 - The San Antonio office of Q10 Kinghorn, Driver, Hough & Co. (“KDH”), announces that it has secured **\$82.8 million in permanent financing** for a Class “A” industrial distribution center portfolio located in markets across the country.

Working on behalf of an institutional client, KDH Vice President Alan Warren arranged financing with their exclusive correspondent, **Great West Life & Annuity Insurance Company** (Great West). KDH will be servicing the loan on behalf of Great West. Great West’s parent company, Great West Lifeco, Inc., is based in Canada and as of December 31, 2010 had \$484 billion in assets under administration.

Q10 Kinghorn, Driver, Hough & Co., is a Houston-based full service commercial mortgage banking company that arranges financing for developers and owners of commercial real estate ranging from institutional investors to individuals with one property. KDH is also a founding member of Q10 Capital, LLC which is the first national mortgage banking firm to be owned by leading independent mortgage bankers across America with a servicing portfolio of \$15.2 billion. Through ownership in Q10 Capital, KDH benefits from a national infrastructure enabling immediate access to real time financing data from across the country. KDH’s Q10 Capital affiliation provides the ability to better serve national investors with a single point of contact for financing assignments across the country.

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